



ASDT Update

3rd Quarter 2016/2017



Update on the ASDT Sector Executive Lead role



At the beginning of fiscal 2015/16, the ASDT Steering Committee committed funding for a two-year pilot of an executive lead position from the sector to help promote collaboration and build momentum for the ASDT Initiative.



Barry Coulson agreed to take on this new sector role through a secondment agreement with Langara College. Barry has been instrumental in helping to increase the awareness of the ASDT Initiative and the benefits of sector collaboration, establishing a strong foundation for sector partnerships and setting the ASDT Initiative on a path to success. In particular, Barry led the development of several financial opportunities for our sector, including the Commercial Card, Credit Card Merchant Fees and Central Deposit Program, and the establishment of the Finance Centre of Expertise.



As the two-year pilot period comes to an end, the ASDT Steering Committee has decided to put a hold on the Sector Executive Lead role effective April 1, 2017. The Steering Committee will be reassessing the evolving needs of the sector as well as the roles, responsibilities and skill sets required to support ongoing collaboration through the ASDT Initiative.



On behalf of the partnership between the sector and the Ministry of Advanced Education, the ASDT Steering Committee wishes to express its appreciation to Barry for his support and contributions to sector collaboration in his leadership role.



The ASDT Steering Committee will continue to build on the work of the Sector Executive Lead role and will keep the sector informed of investment decisions and next steps. In the meantime, questions and comments about the ASDT Initiative may be directed to the ASDT Mailbox, AVED.ASDTOffice@gov.bc.ca.



Building on the foundation of sector collaboration

By Dennis Silva, Chief Procurement Officer, BCNET

Since the launch of the sector joint procurement pilot at BCNET almost a year ago, a question frequently asked of me is, “what is BCNETSource?” At first, I would give a detailed response and explain the concept, but more recently I’ve been simplifying my response to “BCNETSource collaborates with stakeholders.”

Aligned with the theme of the December 2016 Partnership Forum, collaboration is core to everything BCNETSource does. We engage in advancing strategic initiatives that address system-wide challenges. We increase awareness of, and participation in, collaborative procurement opportunities. And we promote networking within and beyond procurement to foster idea generation.

At the start of the pilot, it was collaboration that drove BCNETSource’s initial momentum to quickly “get on the ground running.” Reflecting on the past year, much has been accomplished. We established the BCNETSource team, which collaborates closely with members to build on existing contract programs and identify new opportunities in our ongoing pursuit of unlocking the value and benefits of collaborative procurement. Member participation with the team has been critical in creating the procurement pipeline.

Collaboration extends to our governance, and the BCNETSource Services Committee, representing finance, procurement and CIO leadership across the membership classes, has been instrumental in guiding and inspiring our work and activities.

Collaboration, communication, awareness and networking are further supported through the BCNETSource member’s intranet and expanded services catalogue, connecting sector stakeholders on various activities and contracts.

What has become apparent and reaffirming to me this past year is the potential that can be achieved by working together, sharing information, and having the “space” to make that happen. BCNETSource’s goal is to be uniquely positioned to serve this need.

I started this journey together with Barry Coulson, ASDT Sector Executive Lead, on April 1, 2015. Our assigned objective was to build on the foundation of sector collaboration. Watching Barry in action, I have been impressed by his determination, commitment, and hard work. He pushed the boundaries in every task he took up and was out there bringing people together – all the while doing it with a unique sense of humor, positive attitude, and fun-loving personality.

Collaboration future is bright

By Barry Coulson, Sector Executive Lead

I remember when the ASDT Initiative was launched four years ago at a sector meeting in a room at the Vancouver Airport. At that time, collaboration had been happening in a few areas and among some institutions. The ASDT Initiative was announced as a catalyst for broader collaboration around potential opportunities that had been identified through the Deloitte Report to generate efficiencies in administrative service delivery.

We’ve come quite a distance from that first meeting! A total of almost \$78 million in sector-wide benefits have been reported over the past four years – a healthy share of those attributed to the IT-related contracts for BCNET members. Beyond this – and just as important – the ASDT Program has helped to foster relationships within the sector, which have led to new ideas, the sharing of best practices and resources, and other synergies. Leveraging our skills and knowledge to the benefit of all is really what ASDT is about.

I leave my position as Sector Executive Lead at the end of March 2017. I’m very pleased with the progress we have made together through the ASDT Program, and I am confident the future of sector collaboration will be positive and rewarding. Thank you to everyone who has contributed to our collective success.

December Partnership Forum showcases sector collaboration



The value of sector collaboration was the highlight at the well-attended ASDT Partnership Forum at the SFU Harbour Centre on December 1, 2016.

Included in the Forum participants' package were copies of the newly released ASDT 2015/16 Progress Report, which reported financial benefits of \$36.66 million for the period fiscal 2015/16 in addition to other intangible benefits such as the sharing of ideas and best practices.

The program began with an interactive discussion entitled "Collaboration – What's in it for all of us?", with perspectives shared by plenary panelists Kevin Brewster, ADM in the Ministry of Advanced Education, Peter Goldthorpe, former VP of Corporate Services for the Fraser Health Authority, Bala Kathiresan, President and CEO of BCNET, and Martin Pochurko, VP Finance with SFU.



Plenary Panel members discuss the value of collaboration from various perspectives.

Examples of collaborative value were demonstrated by several sector representatives, who gave the audience of 80 a sequence of short presentations on ASDT initiatives

underway, highlighting the accomplishments and acknowledging sector participation.

The first of two interactive sessions for the day focused on potential financial opportunities to collaboratively pursue through the newly formed Finance Centre of Expertise (CoE). Following a presentation by Sector Executive Lead Barry Coulson on a proposed cash management approach, a breakout session provided participants with a chance to circulate around the room and give feedback on previously identified financial opportunities listed on posters. The feedback is in the process of being assessed by the Finance CoE, with resulting priorities brought forward in the Finance CoE 2017/18 Work Plan.



Jennifer Burns, CIO from UBC, asks a question from the floor.

After a sector procurement and BCNETSource update by Dennis Silva, Chief Procurement Officer for BCNET, and a networking lunch, the afternoon was devoted to an interactive session on Enterprise Resource Planning (ERP).

(Continued on next page)

Partnership Forum showcases sector collaboration (cont'd)

Facilitated by an external facilitator and supported by a sector plenary panel to provide context and ERP experiences from an institutional perspective, cell phone polling was used to gauge real-time audience feedback on their views on their current ERPs, challenges and opportunities, other ideas and wishes for the future.

Results from the ERP session will help inform the ERP Business Engagement report and an ERP Spring Forum to review and provide feedback on the report findings before the draft report is finalized for Steering Committee review and approval this spring.



Brian MacKay, CIO for TRU and BCNET Board Chair, speaks to BC's post-secondary ERP strategy.



Peter Smailes and Jeanne Sedun, co-chairs of the ASDT Steering Committee, close another successful Partnership Forum.



One of the benefits of each Partnership Forum is the opportunity for networking and face-to-face discussion among colleagues and peers.

This Q3 Update is distributed to:

- PSI Presidents
- VPs of Finance and Administration
- Directors of Finance (FinWizards)
- Directors of Facilities (FDBC)
- Procurement Professionals
- ASDT Steering Committee
- BCNETSource Services Committee
- BCAIU, RUCBC, and BCC Presidents
- ASDT Leads and Teams
- BCcampus
- Post Secondary Employers' Association
- BCNET
- BC ELN
- Ministry of Advanced Education
- Ministry of Education

DLRN project gains momentum with ASDT support

The business case for a new e-textbook model for the sector received an additional boost from the ASDT Steering Committee at its November 30, 2016 meeting, when a request for funding to the Digital Learning Resources Network (DLRN) project to the end of March 2017 was approved.

The approval was granted following a presentation by DLRN Working Group and guest student representatives, who provided an update on the progress to date and shared information from the academic/faculty, teaching and learning, bookstores, libraries and students' perspectives.

In presenting a preliminary "proof of concept" draft business case, the project group requested support to the end of fiscal year 2016/17 to incorporate the results from digital resource pilot projects underway at BCIT, SFU, Vancouver Community College and Douglas College.

"The financial support from the ASDT Steering Committee provides us with essential funding to further engage the sector and look for institutional funding to carry out the business case," said Mark McLaughlin of SFU, who along with Debbie Schachter of Douglas College, leads the DLRN Working Group.

Peter Smailes, sector co-chair of the ASDT Steering Committee, reflected that when the DLRN group initially approached the committee for seed funding and organizational support in February 2016, the project was seen to fit the ASDT mandate to foster sector collaboration.

"The ASDT Steering Committee recognized that some seed funding and organizational support would help to solidify a sector approach and business case to take forward," said Peter. "When the DLRN Working Group returned to us last November, the committee's consensus was that it made sense to grant the group a little more time to complete this phase of work."

Two requests were attached to the ASDT Steering Committee's November 2016 approval for support to March 31, 2017: that the DLRN Working Group secure a more robust governance structure (i.e., its own sector steering committee) to support the project going forward, and that a sustainable funding plan be developed.

Since the November 2016 Steering Committee meeting, the DLRN Working Group has made good progress in meeting these requests.

DLRN Working Group Membership

Name	Title/Organization	Representing
Mark McLaughlin (co-lead)	Executive Director, Ancillary Services, SFU	Ancillary Services
Debbie Schachter (co-lead)	Director, Learning Resources and Records Management, Douglas	Privacy
Mary Burgess	Executive Director, BCcampus	Open Education Resources (OER)
Stephanie Chu	Vice Provost, Kwantlen	Teaching & Learning
Mikhail Dzuba	Director, SFU	Bookstores
Andrew Gemino	Associate Dean, Beedie Business School, SFU	Academics
Chris Groeneboer	Interim Director, Teaching and Learning Centre, SFU	Teaching & Learning
Brian Hosier	Director, Learning and Teaching Centre, BCIT	Teaching & Learning
Michelle Lamberson	Director, Flexible Learning Special Projects, UBCO	Teaching & Learning
Shirley Lew	Dean, Library, Teaching & Learning Services, VCC	Libraries and Teaching & Learning
Todd Mundle	University Librarian, Kwantlen	Libraries

Joint Procurement Roundup

The sector’s joint procurement “opportunity pipeline” is growing with procurements that have recently been announced or are in place, along with procurements underway and future prospects being explored through BCNETSource. Here is a summary:

Fiscal year 2016/17 – Procurement Agreements in Place

Category	Procurement	Status
Ancillary Services	Vending Machine Services	Agreement with Ryan Company Ltd. in place for institutions to onboard.
Facilities	Fire Extinguisher Testing & Associated Services	Contract awarded to Pacific Coast Fire Equipment in December 2016 and in place for institutions to onboard.
	Natural Gas Consulting Services	Contract in place with Independent Energy Consultants.
Finance	Commercial Card (C-Card)	In collaboration with the Finance Centre of Expertise, Scotiabank agreement in place for institutions to onboard.
Operational Supplies	Cylinder Gas	Agreement with Praxair in place for institutions to onboard.
	Multi-functional Devices and Fleet Management Services	Agreement with Ricoh Canada in November 2016 in place for institutions to onboard.
Travel	Travel Management Services	Agreement with UNIGLOBE One Travel in place for institutions to onboard.
Trades Equipment	Automotive Service Technicians	Letters of agreement in place with multiple vendors, valid until end of March 2017.
	Electrical	
	Welding	

For more information about each procurement, visit the [BCNETSource Service Catalogue](#) on the wiki, or email bcnetsource-staff@bc.net.

Fiscal year 2016/17 – Procurements Projects Underway

Category	Procurement	Status
Facilities	Elevator Maintenance Services	Tender posting planned for April 2017.
	Natural Gas Consulting	Tender posting planned for March 2017.
Operational Supplies	Office Supplies	Entering into contract negotiations.
	Customs Brokerage Services	Completing tender evaluations.

Fiscal year 2017/18 – Proposed Procurements

BCNETSource is coordinating data collection and business case development for the following proposed procurements across each category:

- Facilities: Custodial supplies; Maintenance, Repair and Operations (MRO) supplies;
- Operational Supplies: Promotional products; Fine paper and stationery;
- Information Technology: Pre-qualified list of IT professional services; Cellular services;
- Travel: Emergency traveller services; Group travel.